



*The Rising Tide*  
August—October 2022

## OCEANSIDE CHARTER CHAPTER

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## MESSAGE FROM THE PRESIDENT



**Tenille Perry**

Hello Oceanside Charter Chapter! Here we are starting a new fiscal year again! I feel so very blessed to be able to lead our Chapter again this year, and I look forward to what this year brings us! Our Best Practices binder has been put into the mail to National and I am so excited to tell you that we have met all criteria to achieve the award for Best Practices Level I. Our successes have been attributed to the very hard work and diligence of all of the Board and Committee members. Your hard work is impeccable, and all the big and small jobs that all of you do make the big difference, and it shows!! Thank you to all of our members for your support, encouragement and positivity which make our Chapter such a wonderful environment to build business relationships and professional growth.

Please give a warm welcome to our newest members who have joined: Ojas Akolkar, Hannah, Fines, Donna Wagner, Karen Black and Celeste Rau. Our Ladies' Night Out Events are still going strong and we can't wait to visit you and your business in the upcoming months! If you are interested to get on the schedule, please reach out to Andrea McCarthy by email at [andrea@servprosb.com](mailto:andrea@servprosb.com). Thank you to the members who hosted a Ladies'

Night Out this past quarter: Sierra Majors of Rise Wellness, Cindy Grossman and Kristen Heath of Skinergy, Leslie Thomas of the Seaside Succulent and Kim Torres, Esq. of Florida Mediation Professionals. We look forward to visiting Staci Sullivan's Jewelry & Design Studio on Tuesday, August 30 for our next Ladies' Night Out!

Thank you to our meeting sponsors for the past quarter: May sponsors, Leslie Thomas of the Seaside Succulent and Patricia Worrow; and July sponsors, Christine Burnette and Cindy Schmitt. Meeting sponsorship is a wonderful opportunity to tell us about you and your business at our meetings. Look out for updates we will be making in the upcoming year to this program for more opportunities on how to support your chapter while promoting your business.

Congratulations to the top three Oceanside Super Stars: Leslie Thomas, Cindy Schmitt, and Cindy Grossman! Thank you for your engagement and support of our Chapter!

With every challenge we encounter, we have bright and beautiful minds to see us through. Please remember to reach out to me if you have any interest in serving on a committee. The more hands we have to succeed, the more success we see. I am so looking forward to an exciting year and working with you to celebrate your successes this year!

~Tenille Perry



**TOWARDS TOMORROW**  
THE AMERICAN BUSINESS WOMEN'S ASSOCIATION

## AUGUST FEATURED SPEAKER

### Adapting, Growing and Succeeding in Business



**Rachel Delgado, Esq.**

**VP of Legal & Operations at LANCAS**

As the owner of a small business, the pandemic and political landscape over the last 2.5 years has presented many challenges. Rachel Delgado transitioned from a career in a prestigious law firm to co-principal in LANCAS, where she provides extensive investigative and consulting services for corporate clients and individuals. Rachel will share her experience in navigating uncharted waters in the business setting. Her tips on adaptability

will include:

- How to make an impact in a male-dominated profession;
- How to maximize your strength and unique talents;
- How to develop new models for hiring team members during post-pandemic considerations; and
- The value of having mentors in professional growth

Based on hard-earned lessons, Rachel will discuss approaches to creating a motivated and successful team for your business, as well as how to stand out from the ranks to find your most rewarding career.

Rachel specializes in civil and corporate investigations, as well as consulting on specialty matters at LANCAS Investigations | Protection | Consulting. LANCAS is a full-service investigations and protection agency that provides professional investigation and consulting services for corporations, law firms, and individuals, as well as executive protection services for corporations and individuals. LANCAS is a family, veteran, woman, and minority owned business headquartered in the Space Coast.

Rachel's investigative and consulting services are highly sought after by zealous attor-

neys, because she is in the unique position of being an attorney herself. Rachel's career began as a trial attorney with a prominent Plaintiff litigation firm in Coral Gables, Florida, where she handled multi-million dollar catastrophic injury and wrongful death cases with a niche in highly regarded negligent security matters.

After transitioning to a civil defense litigation firm with offices nationwide, she expanded her practice areas to include medical malpractice, auto and transportation, construction, and premises litigation. Through her tenacity and commitment to her work, Rachel stood out from others as she secured a premier hospital system on the east coast of Florida as a client.

Rachel's morning coffee is the excitement of running her own business, digging for solutions on complex matters and creating new consulting and investigation services to benefit her clients. She is empowered and energized every time a client entrusts her with a complex case or jury consulting request, just to name a few. She understands what's at stake and believes a commitment to being adaptable and creative in every decision and action, is the clearest path to overcoming obstacles.

## 2022 SCHOLARSHIP RECIPIENT

Congratulations to Oceanside member, Liz Eskildsen, who was selected by the board of trustees of the Stephen Bufton Memorial Education Fund as the recipient of the Oceanside Charter Chapter \$2000 Impact Scholarship!

Liz recently graduated with her Associate's degree from Eastern Florida State College, and has been accepted into Florida Tech's Honors College where she will be enrolled in Fall 2022. Florida Institute of Technology caught Liz's interest for academic entry because it has an extensive history of research on the Indian River Lagoon as well as a stellar reputation for leadership development. As an individual who advocates for both environmental sustainability and business ethics, Liz understands her bachelor's degree will impact the rest of her life.

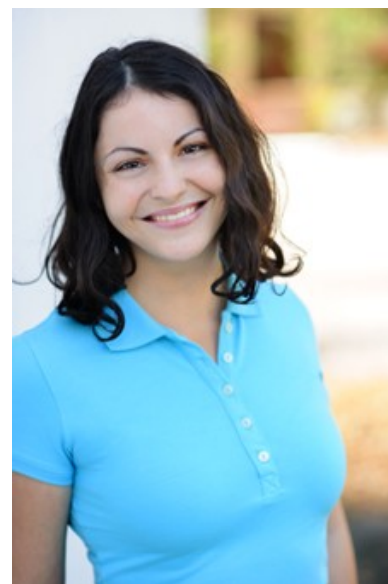
Florida Tech's B.S. program, Business and Environmental Studies, combines the two areas Liz is most passionate about into

one degree. As a current "green" business owner in Brevard County, Liz looks forward to growing her current set of business skills through studies and lectures at Florida Tech.

Liz's academic resume includes various leadership roles in several campus activities in honor societies, and several prestigious awards including the The All-Florida Academic Team and the Eastern Florida State College Community Service Award in Spring 2022.

Outside of campus activities, Liz is involved in the community through Indialantic Rotary Club and the Brevard County EELS Program.

In her personal life, Liz is a music composer, mother to a 9-year old boy, and currently undergoing her very first book publishing that focuses on encouraging young women to explore the construction trade as a possible career choice.



**Liz Eskildsen**

## CHAPTER COMMITTEE REPORTS

### Membership

Welcome new members: Ojas Akolkar, Hannah, Fines, Donna Wagner, Karen Black and Celeste Rau.

We will be hosting another New Member Orientation/Social Hour soon! Please watch your email for details.

### Fundraising/Sponsorship

Thank you to our Q4 2021/2022 meeting sponsors:

May: Leslie Thomas, The Seaside Succulent and Patricia Worrow

July: Christine Burnette and Cindy Schmitt

### Gold Level Sponsor



*Celebrating 25 years behind us and before us.*

Interested in becoming a meeting sponsor and showcasing your business? Contact Fundraising/Sponsorship Chair, Patricia Worrow at [patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com).



### August, September and October Birthdays

Carol Hudgens—8/5  
Shari Tabat—8/10  
Laura Chiesman—8/21  
Ana Surriel—8/21  
Tenille Perry—8/24  
Char Goodman—9/3  
Andrea McCarthy—9/3  
Mary Best—9/10  
Becky Moon—9/10  
Sheryl Glore—9/15  
Renee Hahn—9/21  
Karen Black—9/24  
Robyn Russell—10/30

### Meeting Notice

Notice is hereby given that the Chapter will be voting to approve the 2022/2023 Budget and 2022/2023 Standing Rules at the August 23, 2022 meeting.

### Publicity

Chapter monthly meeting information is published on our website at [www.abwaoceanside.com](http://www.abwaoceanside.com) and in the online Community Calendar of the Cocoa Beach Regional Chamber of Commerce, Melbourne Regional Chamber of Commerce and the Palm Bay Chamber websites. Please email Patricia Worrow at [patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com) with photos or news for Facebook and Instagram.



We're on the web!

[www.abwaoceanside.com](http://www.abwaoceanside.com)



ABWA—Oceanside Charter Chapter

## 2022—2023 EXECUTIVE BOARD

### President

Tenille Perry  
[tperry@levaymack.com](mailto:tperry@levaymack.com)

### Vice President

Patricia Worrow  
[patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com)

### Secretary

Kayla Bigerton  
[khoelzel2016@my.fit.edu](mailto:khoelzel2016@my.fit.edu)

### Treasurer

Shari Tabat  
[noplacelikehomerealtor@gmail.com](mailto:noplacelikehomerealtor@gmail.com)

### Advisor

Laura Chiesman  
[laurachiesman@gmail.com](mailto:laurachiesman@gmail.com)

## 2022—2023 COMMITTEE CO-CHAIRS

### Audit

Anita Carbone: [acarbonate@cfl.rr.com](mailto:acarbonate@cfl.rr.com)

### Awards

Patricia Worrow: [patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com)

### Best Practices

Sheryl Glore: [sglore@cfl.rr.com](mailto:sglore@cfl.rr.com)  
Kayla Bigerton: [khoelzel2016@my.fit.edu](mailto:khoelzel2016@my.fit.edu)

### Education

Anita Carbone: [acarbonate@cfl.rr.com](mailto:acarbonate@cfl.rr.com)

### Fundraising/Sponsorship

Tenille Perry: [tperry@levaymack.com](mailto:tperry@levaymack.com)  
Patricia Worrow: [patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com)

### Hospitality

Kristen Snyder: [kristensnyder@att.net](mailto:kristensnyder@att.net)  
Lana McCormick: [lmcc@live.com](mailto:lmcc@live.com)

### Membership

Anita Carbone: [acarbonate@cfl.rr.com](mailto:acarbonate@cfl.rr.com)  
Andrea McCarthy: [andrea@servprosb.com](mailto:andrea@servprosb.com)

### Professional Development

Julie Allen: [julieallenfla@gmail.com](mailto:julieallenfla@gmail.com)  
Kayla Bigerton: [khoelzel2016@my.fit.edu](mailto:khoelzel2016@my.fit.edu)

### Publicity

Kim Torres: [kim@torresmediation.com](mailto:kim@torresmediation.com)

### Social Media

Anita Carbone: [acarbonate@cfl.rr.com](mailto:acarbonate@cfl.rr.com)  
Patricia Worrow: [patricia.worrow@vipamerica.com](mailto:patricia.worrow@vipamerica.com)  
Liz Eskildsen: [lizesk@protonmail.com](mailto:lizesk@protonmail.com)



## NEW MEMBER SPOTLIGHT



Catherine Wright

Catherine Wright, founder and CEO of Indigo Strategic Consulting, provides strategic marketing and communications expertise for clients facing significant business transformation including launching new products, growing through mergers or acquisitions, or leading employees through significant change.

Prior to founding Indigo, Catherine served as senior director, communications, at the corporate headquarters of a Fortune 200 company, where she held a variety of leadership roles. She led the communications team for two multi-billion dollar acquisitions, and also managed the launch of a new website, harmonization of tradeshow, and the launch of a new employee intranet.

Catherine started her career as a mechanical engineer designing deployable reflectors for space. From there, she moved into roles of increasing responsibility including project engineering, engineering management, busi-

ness analyst, business development manager, and senior marketing manager.

Catherine earned a bachelor's degree in aerospace engineering from the Georgia Institute of Technology and her MBA from the University of Florida. Catherine currently serves as a Mentor in Residence for the Daniel Guggenheim School of Aerospace Engineering at Georgia Tech.



## NEW MEMBER SPOTLIGHT

As an Edward Jones financial advisor, Donna Wagner believes investments should be tailored to your personal goals. She helps you to create unique investment solutions that are centered around the most important question, "What is most important to you?"

Donna attended the University of Central Florida, where she received her bachelor's degree. She also holds a Series 7, Series 66 registrations, and Life and Health 215 license to serve your wealth strategy needs.

Currently residing in Melbourne, FL, Donna has two adult kids. Her daughter is in college for Music ED, where she plays the upright bass at a Christian College in PA. Her son graduated from Melbourne High, where he was a state qualifier in his 145 weight class for wrestling and is now in A-School in Virginia for the U.S.C.G.

When not working, Donna enjoys the beach, watching movies (especially superhero movies), traveling and spending time with family and friends.

In her free time, Donna volunteers her

time and resources to animal rescue groups and participates in several charitable organizations.

Having the experience of being a young mother with no financial direction and a single parent gave Donna her passion to educate clients who may feel as if they have no direction or feel stuck, but are ready and serious about understanding investments and desire to take control of their finances to achieve their financial dreams!

Donna looks forward to being an active member of ABWA, building relationships with those around her and being there to help guide when needed.

The logo for Edward Jones, featuring the name "Edward Jones" in a serif font, with a registered trademark symbol, set against a yellow rectangular background.



Donna Wagner

## ABWA Oceanside Charter Chapter

### Ladies' Night Out at Staci Sullivan's Jewelry & Design Studio



*Changing Women's  
Lives...One Woman at a Time.*  
[www.abwaoceanside.com](http://www.abwaoceanside.com)

The mission of the American Business Women's Association is to bring together businesswomen of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking support, and national recognition.

OCEANSIDE CHARTER CHAPTER



**Tuesday, August 30, 2022**

**Staci Sullivan's Jewelry & Design Studio  
1916 Waverly Place  
Melbourne, FL 32901  
(Across from Hotel Melby)**

**OPEN HOUSE: 4:00 – 7:00PM**

*You're invited to Staci Sullivan's Jewelry and Design Studio for an evening of fun, friends and philanthropy!*

Jewelry from Sullivan's is perfect for every occasion! It's like sparklers that light up your world, making an average day welcome!

You will have the opportunity to browse our curated collection of fine jewelry.

Bring a donation for our 2<sup>nd</sup> Annual SPCA Donation Drive and receive 20% off a purchase, repair or redesign!

Complimentary Jewelry Clean & Check.

Refreshments will be served.

RSVP to Staci: [staci.sullivanjewelers@gmail.com](mailto:staci.sullivanjewelers@gmail.com) or text/call 321 978-2200

## ABWA EVENT CALENDAR

### August 9

Oceanside Charter Chapter Executive Board Meeting at 6:00 p.m.

### August 9

Space Coast Women Express Network Meeting  
Networking & Lunch from 11:00 a.m. to 1:00 p.m.  
Eau Gallie Yacht Club, Indian Harbour Beach

### August 12-14

#### ABWA Tri County Council ABW Day

Location: Embassy Suites Hotel, 1100 SE 17th Street Causeway, Ft. Lauderdale.

Registration: <https://tinyurl.com/TriCounty-ABWDay-2022>

### August 23

Oceanside Charter Chapter Networking & Dinner Meeting  
6:00—8:30 p.m.  
Eau Gallie Yacht Club, Indian Harbour Beach  
Guest Speaker: Rachel Delgado, Esq.

### August 30

Ladies' Night Out at Staci Sullivan's Jewelry & Design  
Networking and Open House from 4:00 to 7:00 p.m.

### September 13

Oceanside Charter Chapter Executive Board Meeting at 6:00 p.m.

### September 13

Space Coast Women Express Network Meeting  
Networking & Lunch from 11:00 a.m. to 1:00 p.m.  
Eau Gallie Yacht Club, Indian Harbour Beach

### September 8—10

#### National Women's Leadership Conference

Westminster, CO

### September 27

Oceanside Charter Chapter Networking & Dinner Meeting  
6:00—8:30 p.m.  
Eau Gallie Yacht Club, Indian Harbour Beach  
Guest Speaker: Mary Stephenson

### October 11

Oceanside Charter Chapter Executive Board Meeting at 6:00 p.m.

### October 25

Oceanside Charter Chapter Networking & Dinner Meeting  
6:00—8:30 p.m.  
Eau Gallie Yacht Club, Indian Harbour Beach

## COMMUNITY EVENTS

### August 25



Time: 8:30 AM - 12:30 PM (EDT)

Registration: <https://weventure.ecenterdirect.com/events/970196>

### August 26

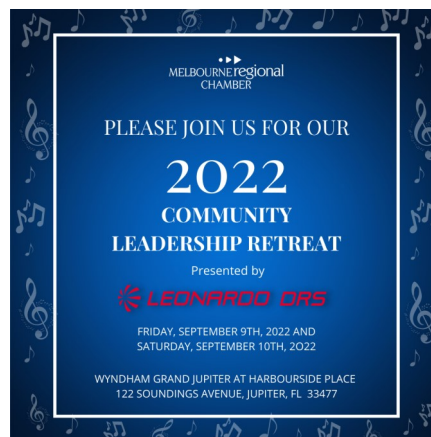


Time: 8:00 a.m. – 12:00 p.m

Location: Space Coast Convention Center, 301 Tucker Ln, Cocoa FL

Registration: <https://palmbaychamber.chambermaster.com/eventregistration/register/16551>

### September 9







**Oceanside Charter Chapter**

P.O. Box 360151  
Melbourne, FL 32936-0151

Member:  
Cocoa Beach Regional Chamber of Commerce  
Melbourne Regional Chamber

Newsletter Editor:  
Anita Carbone  
acarbone@cfl.rr.com



**American Business Women's Association**

**Mission Statement**

*The mission of the American Business Women's Association is to bring together businesswomen of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking support and national recognition.*

**Oceanside Charter Chapter**

**Vision Statement**

ABWA Oceanside Charter Chapter is the premier business women's organization dedicated to recognizing, supporting and empowering motivated, local women to build strong personal and professional relationships in a high energy, inclusive environment.

**American Business Women's Association**

**Set of Core Values**

1. Giving Members a Voice
2. Treat People with Dignity (Proud Code of Conduct)
3. Lifelong Learning
4. Focus on Creating Value for Members
5. Achievement
6. Visionary Leadership
7. Focus on the Future
8. Focus on Results
9. Manage by Facts
10. Manage for Innovation

**American Business Women's Association**

**Proud Code of Conduct**

1. All Members will serve as goodwill ambassadors for the American Business Women's Association.
2. Members will not allow their personal beliefs and convictions to interfere with the representation of ABWA's Mission.
3. Members will always treat their member colleagues, guests, vendors and sponsors with honesty, respect, fairness, integrity, responsibility, kindness, and in good faith.
4. Members will maintain compliance with ABWA National, Chapter and Express Network Bylaws.
5. Members will not use their personal power to advance their personal interests.
6. Members will strive for excellence in their profession by maintaining and enhancing their own business knowledge and skills, and by encouraging the professional development of other members.